## **FAO CONTINUED**

#### Will I need to complete a thesis?

No. There is a capstone course at the end of the program which gives students the chance to bring together all of the theories, skills and tools studied during the program and integrate them into a learning experience that highlights the nature of competition and the kind of strategic maneuvering that must be done in order to succeed.

#### May I take different courses than the ones listed?

This program has been designed specifically to be completed in 16 months at a reduced tuition rate. As a result, students will need to take the courses as prescribed for this special program.

#### How much does the program cost?

For the 2019/20 cohort of students the tuition for this program is \$18,900, which may be paid in six installments (\$3150 at the beginning of each term) at the AHEPA rate. Please note that this tuition is only for this one-time AHEPA cohort. There is also an application fee of \$150 and a graduation fee of \$400.

# What if I have trouble while completing my degree?

Webster University has many support services to help students succeed. You may also reach out to your professors for assistance. Please recognize that not all assistance is immediate. Please allow Webster staff and faculty a reasonable amount of time to respond. We are here to help students succeed.

# FOR ADDITIONAL INFORMATION AND PROGAM REGISTRATION

Please contact Basil Mossaidis, Executive Director of AHEPA, via email at:

basil@ahepa.org









# **MBA PROGRAM**

Webster University, through its Athens Campus, is proud to offer for one time only its Higher Learning Commission [HLC], USA accredited Master of Business Administration in collaboration with AHEPA.

This 16-month intensive program takes students through 12 graduate level courses [36 Webster University credit hours] that lead to an internationally recognized Webster University MBA degree.

## Be a part of this one-time opportunity!

Contact us for information on applying to join this one-time AHEPA Webster University MBA cohort beginning August 2019

## PROGRAM DESCRIPTION

The program provides training in business for students interested in understanding the working nature of business in a competitive environment. Courses in the program integrate information and theories from various disciplines, including accounting, economics, finance, marketing, production operations and strategic management. The objective of this program is to develop students into broadly educated business decision makers who understand the nature of business, with the tools and techniques applicable to a wide variety of business situations.

The capstone course for this program gives students the chance to bring together all theories, skills and tools studied during the program and integrate them into a learning experience that highlights the nature of competition and the kind of strategic maneuvering that must be done in order to succeed.

Satisfactory completion of 30 graduate business credit hours and 6 credit hours of graduate electives for a total of 36 credit hours leads to an international recognized MBA degree by Webster University, U.S.A. If an area of emphasis or a graduate business certificate is also desired and approved the total required hours may be greater.

### **LEARNING OUTCOMES**

- Students will demonstrate foundation knowledge in each of the primary functional areas of business.
- Students will be able to solve semistructured business problems.
- Students will be able to solve unstructured business problems.

#### **PROGRAM SCHEDULE & OPTIONS**

- Each class meets once a week during an eight-week term.
- Program Length: 16 months
- Class Meetings: TBA

#### **PROGRAM SCHEDULE:**

- **Fall 1:** August 26 October 18, 2019
- **Fall 2:** October 28 December 20, 2019
- **Spring 1:** January 13 March 6, 2020
- **Spring 2:** March 11 May 8, 2020
- **Fall 1:** August 24 October 16, 2020
- **Fall 2:** October 26 December 18, 2020

# **MBA PROGRAM COURSES**

#### **30 Credit Hours:**

- MNGT 5590: Organizational Behavior
- BUSN 5760 Applied Business Statistics
- FINC 5000 Finance
- FINC 5880 Advanced Corporate Finance
- BUSN 6070 Management Accounting
- BUSN 6110 Operations and Project Management
- BUSN 6120 Managerial Economics
- BUSN 6200 Strategy & Competition
- MNGT 5990 Corporate Responsibility & Society
- MKTG 5000 Marketing

#### 6 Credit Hours:

Electives

# **FREQUENTLY ASKED QUESTIONS**

#### Who accredits the degree?

This is a USA accredited degree. The Higher Learning Commission [HLC] USA accredits Webster University. The Commission, recognized by the US Department of Education [USDE] as a gatekeeper agency, fulfills specific federally defined responsibilities with the accreditation processes. Students who successfully complete and pass all twelve courses will receive a Masters of Business Administration [MBA] from Webster University.

#### How is AHEPA involved?

AHEPA Collaborates with Webster University in offering this one-time MBA program under its auspices at a reduced AHEPA tuition rate.

#### How long will the program take?

This program is designed to be completed in 16 months. Classes are scheduled over six eight-week terms. Students will take two courses per eight-week term, with each class lasting  $4\frac{1}{2}$  hours. The schedule is designed to work as much as possible around job schedules and family time.

# Who will teach the program? How will the program be delivered?

Webster University approved faculty will teach the courses through live simultaneous teleconference, on line and on site.

Continued on reverse